

BREAKOUT SCHEDULE

FRIDAY, JULY 21

8:00 - 8:30 AM

TITLE

How I Earned \$100,000 in 6 Months
Medicare Seminar Secrets to Generate True Wealth
Senior Health Mutual of Omaha
Building A Plan To Maximize AEP Sales
Como Crecer Su Agencia o Su Equipo
With the Nexxess International Business Structure You Could Dramatically Increase Your Cashflow In Your Business With a Few Structure Moves.
Wealth Building - How to 5x your Business in 6 Months or Less

SPEAKER

Allie Saleh
Ty James & Dallas Keithley
Alicia Hanson
Bill Kiray
Gabrial Tovar
Scott McGrath
Bernard Borges

LOCATION

Emabassy East
Emabassy West
Kilby
Hepburn
Parks
Lee
Ballroom

8:40 - 9:10 AM

TITLE

From Zero to Millionaire: Unveiling the Blueprint of My Success
3X Your Income in the Next 3 Months With Annuity Sales (Even if you can't spell annuity)
Lead Generation/CRM
7 Figure LTC and Annuity Sales! How to do it!
Success First Principles
Write \$20k in IUL Target every week!
You've Never Heard of a Strategy Like This!

SPEAKER

SWAT Nate Auffort
Pat Schmidt & Matt Smith
Nizhyar Dosky & Eric Yarbroug
Roy Snarr
Arturo Johnson
Khris Bryan

LOCATION

Emabassy East
Emabassy West
Kilby
Hepburn
Parks
Lee

9:20 - 9:50 AM

TITLE

Tired of Buying Bad Leads? Ditch the Cold Calling and Learn How to Build Referral Based Business
The Greatest Insurance Plan I Have Ever Seen
Debt Free 4 Life
Success First Principles
Empowering Agents to Succeed
ACA FFM vs. State Exchange

SPEAKER

Luke Acree
Patrick Rodriguez (AGA)
Mike Hall
Arturo Johnson
Paula Harrington
Rebecca Davis

LOCATION

Emabassy East
Emabassy West
Kilby
Hepburn
Parks
Lee

BREAKOUT SCHEDULE

SATURDAY, JULY 22

8:00 - 8:30 AM

TITLE	SPEAKER	LOCATION
LIA - 6 Figures in 6 Months - ALL OVER THE PHONE (Life Insurance Telesales Secrets Revealed)	Roger Short & Chris Ball	Emabassy East
The Power of Sales DNA : What the Fake Gurus Don't Understand	Steve Heroux	Emabassy West
Success First Principles	Arturo Johnson	Kilby
Using AI to Generate Sales	Alex Branning	Hepburn
Seminar best practices: "Real Wins"	Cameron Renfro	Parks
Wealth Building - How to 5x your Business in 6 Months or Less	Bernard Borges	Lee

8:40 - 9:10 AM

TITLE	SPEAKER	LOCATION
Syndicate LIVE & Speed Dating For Insurance Agents!	Joe Kampert	Emabassy East
Permanently Raise Your Income by 20% in 2 Hours	Brandon Todd	Emabassy West
How to Become a Monster Recruiter and Build a Massive Agency	Roger Short & Brian Askins	Kilby
Medicare Center	Jennifer Harris	Hepburn
How to Use an Investor's Money with Medicare	Sid James	Parks
Moving Millions in Minutes	Ryan Cicchelli	Lee
Selling Your Company With No Capital Gains Taxable Event	Scott McGrath	Ballroom

9:20 - 9:50 AM

TITLE	SPEAKER	LOCATION
Becoming a Bulletproof Agent	Edward Pritchett	Emabassy East
Tax Savings Strategies for Insurance Agents	David Perez	Emabassy West
7 Figure LTC and Annuity Sales! How to do it!	Roy Snarr	Kilby
How to 10x your Insurance Business using Technology and Branding	Tony Holland	Hepburn
How to Bulletproof your Business	Steve Ludwig	Parks
Winning in the Group health Space, and Earning a LIFECHANGING Income Along the Way!	Criag Midtlien	Lee